

## Delivery Manager – London & South East

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| <b>Responsible to</b> | <b>Head of Delivery – London &amp; South East</b>                         |
| <b>Location</b>       | <b>Mobile role with the requirement for regional and national travel.</b> |
| <b>Salary</b>         | <b>Up to £49,400 per annum depending on experience</b>                    |

### About the Role

The LTA's vision is 'Tennis Opened Up', and our mission is to transform communities through tennis, focusing on three areas – making tennis welcoming, enjoyable and inspiring to everyone.

We are seeking a dedicated, experienced, and highly credible Delivery Manager to facilitate the implementation of our tennis and padel participation strategy. As a Delivery Manager, you will play a pivotal role in leading the delivery of strategic plans and activities at a local level, working across all tennis delivery channels, ensuring a joined-up approach to maximise impact, with a focus on growing and diversifying the player base.

### Our Support to You

When applying for our roles, you will be asked as part of our application process if you require any adjustments or support during the recruitment process. Adjustments could include extra time for assessments, interview questions in advance, alternative formats for materials or wheelchair access. Any information you provide will be treated in confidence and only used to make sure you have the best possible experience with us.

### Key Accountabilities

- Lead on the development, delivery, and continuous review of local area plans within strategically important areas that provide the best opportunity to grow the sport and drive community transformation through tennis and padel.
- Collaborate with key delivery partners, including Local Authorities, Active Partnerships, Tennis Operators, and other tennis and padel providers, to support the successful execution of the strategy at a local level.
- Maximise the impact of the parks investment programme through supporting the implementation and on-going delivery of sustainable operating models to enable participation growth and local community transformation.
- Provide support to strategically important venues to enable them to open up to the local community, enhancing membership, increasing participation, and improving financial sustainability, environmental sustainability, and governance standards.
- Identify and realise opportunities to grow, diversify and recognise the local tennis and padel workforce to create more opportunities to play and compete, as well as broaden the appeal of tennis in all communities.
- Embed and grow the reach of LTA Youth, as well as other LTA products, programmes, and competitions to ensure a comprehensive provision of activities that meet the needs of the local demographic.

- Champion the importance of competition to help retain players in the sport, with a focus on delivering plans that prioritise the growth of local, county, and regional playing opportunities.
- Effectively promote and integrate LTA digital tools, products, and services to support venues in opening up their facilities, providing a quality player experience, and increasing opportunities to play tennis.
- Contribute to the delivery of the LTA facilities strategy, working with Local Authorities and Sport England in the development of local playing pitch strategies or equivalent, within strategically important areas, ensuring the protection of the tennis infrastructure and identifying opportunities for further facility development.
- Work closely with the Safeguarding team and Regional Safeguarding Officers to champion the delivery of agreed strategies and plans, ensuring venues and the tennis workforce adhere to best practice standards, particularly in safeguarding children and vulnerable adults.

## Person Specification

### Previous Experience of:

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| Proven expertise in aligning operational activities with long-term goals, the delivery of successful outcomes, and meeting organisational objectives.  | <i>Essential</i> |
| Exceptional ability to persuade diverse stakeholders, secure support for initiatives, and build consensus for positive change.                         | <i>Essential</i> |
| Extensive experience in nurturing relationships and fostering trust effectively with various stakeholders.   | <i>Essential</i> |
| Strong skills in planning, organising, and delivering complex projects, ensuring timely delivery of high-quality results.                              | <i>Essential</i> |
| Proficient in utilising digital tools to enhance operational efficiency, communication, and project implementation.                                    | <i>Essential</i> |
| Prove ability to adapt to changing circumstances, navigate ambiguity, and lead delivery partners effectively in dynamic environments.                  | <i>Essential</i> |
| Knowledge of the tennis and padel landscape, including various aspects of the workforce as well as tennis programmes, competitions, and digital tools. | <i>Desirable</i> |
| Understanding of safeguarding principles and practices in sport.   | <i>Desirable</i> |

## Personal Attributes (Our Values)

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| <b>Inclusion</b>  | <ul style="list-style-type: none"><li>• I make people feel welcome.</li><li>• I recognise the power of our differences.</li><li>• I create a safe environment.</li></ul>   |
| <b>Teamwork</b>   | <ul style="list-style-type: none"><li>• A collaborative colleague capable of working in partnership with a wide range of stakeholders to enable talented young players to thrive.</li><li>• An excellent listener who understands the perspectives of coaches, parents, and players.</li></ul> |
| <b>Integrity</b>  | <ul style="list-style-type: none"><li>• Sets high personal standards of professionalism and performance.</li><li>• Acts with fairness and transparency, seeking advice and collaboration when managing challenging situations.</li></ul>   |
| <b>Passion</b>    | <ul style="list-style-type: none"><li>• Highly motivated to create fun, positive, and excellent environments for young players to develop.</li><li>• An inspiring presence capable of engaging children, coaches, and parents alike.</li></ul>   |
| <b>Excellence</b> | <ul style="list-style-type: none"><li>• Committed to continuous personal improvement and professional learning.</li><li>• Seeks to raise standards of delivery, coaching practice, and player experiences across the 10U network.</li></ul>  |

## Life at the LTA

The LTA, through its vision 'Tennis Opened Up', is committed to creating an inclusive environment where all colleagues feel included and a strong sense of belonging. We particularly welcome applications from people from ethnically diverse communities, deaf and disabled people, members of the LGBTQ+ community and people with lived experience of the UK's many and varied communities.

Read some of our colleague testimonials below and find out more about our LTA benefits [here](#)

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*“As a new mum, I’ve appreciated the LTA’s newly enhanced benefits, which have supported me during maternity leave and in my return to work. In total, I have been with the LTA for four years and love the diversity of my role.”*

*“Everyone’s respected in terms of the culture, ethnicity, and the background, so you don’t feel unequal in any capacity. I remember how supportive my team had been during Ramadan, being fully understanding of its requirements and flexible with my work schedule.”*

*“As a new starter at the LTA, my experience has been overwhelmingly positive. Being a tennis fan, I was excited to join the organisation, and from day one, I’ve been impressed by everyone’s dedication to our mission of ‘Tennis Opened Up’, as well as promoting diversity, inclusion, and sustainability.”*

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